



# SHAREPOINT QUICKSTART PROGRAM

*Exceeding The Intranet Needs Of Large Law Firms*

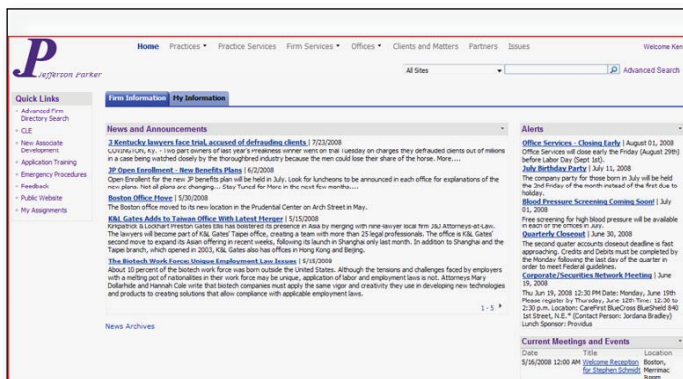
A law firm's profitability and competitiveness rests in the effectiveness and productivity of its attorneys who are challenged continuously by the volumes of information they must find, retrieve and use to effectively serve their clients. The QuickStart intranet – which exemplifies eSentio's experience and expertise – presents relevant and targeted information to attorneys from multiple systems in a single, easy-to-use interface.

The QuickStart intranet is a highly customized SharePoint 2007 environment that can be quickly implemented to meet the most common information requirements of law firms. The QuickStart intranet models a real-world legal environment with well-built-out sites that represents the way law firms are organized and attorneys work, but is flexible to meet the unique culture and business processes of any specific firm. Customizing and adding content areas can be accomplished quickly.

The extensive use of native SharePoint 2007 means there is no additional suite of products to purchase to meet your firm's intranet needs. The QuickStart intranet is easily and rapidly modified using standard SharePoint tools and provides a stable framework for further application development. Using SharePoint's native architecture as our primary building block, the QuickStart is easy to support and maintain.

Designed with years of experience working with law firms, the QuickStart intranet meets the majority of firm needs out-of-the-box. The QuickStart program saves months of effort and can be rapidly deployed for use by attorneys and staff. Firms can quickly deliver and share information throughout the firm. The information a firm already has is easily accessed and used from a single, familiar interface.

## EXAMPLE SHAREPOINT QUICKSTART HOMEPAGE



*Designed with experience, eSentio's QuickStart meets the content requirements of real-world firms.*

### WITH ESENTIO QUICKSTART, FIRMS HAVE ACCESS TO

- Dynamic client/matter pages
- Mature Firm Directory module
- Practice and office location pages
- Financial graphs and charts

## THE QUICKSTART PACKAGE

### What's Included

- Legal-specific QuickStart SharePoint implementation
- Installation of QuickStart intranet to be content-ready
- Documentation and sample implementation plans
- Implementation and customization services (optional)

### Key Benefits

- Easily customized and maintained
- Single, easy-to-use interface for all firm content
- Designed and built for law firms
- Extensive use of native SharePoint 2007

### Pricing

Please contact [quickstart@esentio.com](mailto:quickstart@esentio.com) for pricing details.





## **ABOUT ESENTIO**

eSentio Technologies is a leading provider of business and technology consulting and implementation services to the world's largest law firms. Our consultants are recognized industry leaders who provide vast industry expertise along with outstanding client service. Our success has stemmed largely from our core belief in doing what is best for our clients, while exceeding their expectations for service, knowledge, value and innovation.

At eSentio, we have assisted numerous law firms in becoming more profitable, productive and competitive through the effective application of technology.

## **SHAREPOINT EXPERTISE**

eSentio is a leader in the legal IT industry in assisting firms to implement SharePoint, the solution many firms are turning to for their intranet, portal and extranet needs. eSentio's professionals can help identify a firm's specific needs, and design and build an environment that seamlessly integrates with the other data sources such as Interwoven or Elite to provide matter centric sites. eSentio's proprietary tools along with our partnership with Handshake Software allows us to provide our clients with solutions that will facilitate all of their collaboration needs.

# **LEADING THE COMPETITION IN FUNCTIONALITY AND APPROACH**

*For medium, large and very large law firms, eSentio provides the most complete and cost-effective solution for implementing SharePoint as a law firm intranet.*

## **FUNCTIONALITY**

- Full-Featured Portal
- Legal-specific Navigation and Site Structure - Sites for practices, firm services and office locations are installed with content areas common to firms. The site structure and content areas can be easily and quickly modified as required.
- Dynamic Client and Matter Pages - Dynamic pages handle the existence of thousands of client and matter sites, allowing each to have a unique viewing perspective, but rendering them real time to eliminate the need to create and manage unique pages for each client and matter.
- Design Alternatives - Two skins are included which allow firms an option for selecting an appropriate look and feel. Firms can switch between the skins as desired and are easily modified to meet firm branding requirements.

## **APPROACH**

- Law-Firm Specific Format - eSentio's SharePoint QuickStart exploits SharePoint 2007 native functionality, demonstrating its effectiveness in meeting the common needs of law firms and providing a stable framework for further application development.
- Dashboards Make it Simple - Samples of attorney and management dashboards keep attorneys informed of their individual performance as well as client and matter-responsible attorneys informed of the KPIs regarding the client or matter they are currently reviewing. Charges, billings and collections are presented in several time slices (3 month, 6 month, Rolling 12 month, YTD) in a dashboard format.
- Various DMS Integration - Out-of-the-box, the QuickStart intranet currently supports Interwoven DMS integration with plans for Open Text and StarLaw. DMS integration, along with native SharePoint document management, provides users with quick and easy access to their work product in the context of their daily tasks.
- Universal Search - The QuickStart intranet provides the ability to perform a single search across all a firm's data sources. This is accomplished by integration with Interwoven's Universal Search and native SharePoint search. Customized search results ensure ease of use.

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